

Transforming Contracts into Living Intelligence for a Leading Provider of Tower Infrastructure

Australia's leading provider of tower infrastructure faced significant challenges managing tower leases at scale. Manual scanning of complex legal documents introduced errors and inconsistencies, limiting portfolio visibility, increasing risks, and impacting decision-making.

Discover how **EdgeVerve AI Next**, a unified AI platform, can make contracts instantly clear, structured, and searchable.



The Business Imperative

Tower infrastructure providers manage thousands of long term lease contracts spread across regions, asset types, and landlords. Each contract governs essential rights that impact network availability, commercial value, and operational continuity. These multi decade agreements outline access rights, rent escalations, colocation permissions, and compliance conditions.

Therefore, a single intelligence layer that structures clauses, obligations, deviations, and policy checks—ready to act on—became imperative.

Challenges of Scaling Financial Operations

Legal teams tasked with reviewing and cross-checking a high volume of lease agreements encounter several obstacles, including:



Inefficiencies and errors as a result of manual review and extraction of critical terms from complex, evolving contracts.



Increased risks across portfolios due to the absence of a comprehensive, portfolio-wide view of what matters.



Slow legal and commercial decision making owing to inconsistent drafting formats, missing annexures, legacy scans, and handwritten amendments, which make critical clauses hard to find.

The core need was to:



Manage contracts, find any clause, obligation, or exception within seconds.



Enable faster decision-making without legal bottlenecks.

Solution

From Static PDFs to Intelligent Contract Ecosystems

With EdgeVerve AI Next, enterprises can shift from static PDF repositories to living, intelligent contract ecosystems—powered by Agentic AI.

EdgeVerve AI Next brings Agentic AI to contract intelligence—extracting structured insights from complex legal documents at enterprise scale. The platform brings together multiple AI agents to understand contracts in real-time.



Role of AI Agents



Extraction of key fields, clauses, and obligations:

Specialized AI agents automatically identify key fields (lease start, term, expiry, and escalations), clauses, and obligations, from every contract transforming scanned PDFs into actionable, structured intelligence. They also help highlight them directly within the source document for quick human validation.



Automated contract ingestion and extraction:

A Property Administrator oversees contracts processed by AI agents, tracking ingestion status and extraction progress across the entire portfolio.



Clause library built by AI agents:

Critical clauses such as rent, access rights, insurance, and payment terms are organized into a structured clause library, making contract interpretation instant and repeatable.



Structured outputs, system-ready:

Structured outputs can be exported to downstream systems, creating a dependable single source of truth for all contract data.



From extraction to intelligence:

Once contracts are structured, legal teams shift from manual extraction to true portfolio intelligence.



Role-based access:

A Property Lawyer logs in with role based access to analyze contracts across the entire tower portfolio.



Detection of linked contracts:

AI agents identify and connect related documents (master leases, addendums, amendments), treating them as a unified legal context.



One-click contract comparison:

Lawyers can compare clauses across multiple contracts with a single click to assess variations in commercial terms.



Clause-level risk analysis:

AI agents highlight differences and summarize deviations in plain language — saving hours of manual cross review.

**Complex clauses simplified:**

Even complex financial clauses such as one time payments, capital contributions, and reimbursements are presented side by side with clear, simplified summaries.

**Portfolio-level risk intelligence:**

Beyond comparisons, AI agents continuously assess portfolio wide contractual risk.

**High, medium, and low risks flagged:**

Teams instantly see which contracts pose the highest risk, enabling prioritized review and faster remediation.

**Clause-level risk analysis:**

Lawyers can drill into any document, selecting specific clauses for deeper risk analysis

**Agents benchmark against standards:**

AI agents benchmark extracted clauses against standard playbooks and preferred templates.

**Transparent risk reasoning:**

The system flags deviations and explains associated risks in clear, accessible language, along with severity scoring.





Key Benefits

Structured Contract Intelligence:

Helps identify escalation exposure, detect billing discrepancies, and benchmark lease rates across regions.



Faster Tenant Onboarding:

Faster validation of colocation rights and equipment permissions accelerates tenant onboarding and revenue generation.



Smarter Portfolio Decisions:

Portfolio level insights strengthen tower strategy, landlord negotiations, and compliance governance.



Faster Legal and Commercial Decision Cycles:

Instant clause search, automated comparison, and risk summaries enable rapid legal and commercial decision cycles.



Better Long-Term Financial Planning:

Long term visibility into renewals, expiries, and escalation commitments supports more accurate financial planning.



Transform Contract Intelligence with Agentic AI!

contact@edgeverve.com



EdgeVerve AI Next, part of Infosys Topaz, enables the scaling of Applied AI across the enterprise. Built from the ground up to leverage the power of Generative AI, this unified platform bridges silos in people, processes, data, and technology to drive transformation in business operations.

EdgeVerve. Possibilities Unlimited.
<https://www.edgeverve.com/ai-next/>



About EdgeVerve

EdgeVerve Systems Limited, a wholly-owned subsidiary of Infosys, is a global leader in developing digital platforms, empowering clients to unlock unlimited possibilities in their digital transformation journey. Our purpose is to inspire enterprises with the power of digital platforms, thereby enabling our clients to innovate on business models, drive game-changing efficiency, amplify human potential, and foster a connected ecosystem. Our comprehensive platform portfolio (EdgeVerve AI Next, AssistEdge, XtractEdge, and TradeEdge) across Automation, Document AI, and Supply Chain helps inspire global enterprises to bridge silos in people, processes, data, & technology, discover & automate processes, digitize & structure unstructured data, and unlock the power of the network by integrating value chain partners. With a deep-rooted entrepreneurial culture, EdgeVerve's innovations are helping global corporations across sectors such as financial services, insurance, retail, consumer and packaged goods, life sciences, manufacturing, telecom, utilities, and more.

EdgeVerve. Possibilities Unlimited.
www.edgeverve.com